

JEEVITHESH JOSHI D

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EDUCATION

University of Liverpool, Liverpool, UK- Master in Management, Master's Degree

September 2024

SKILLS

Hard Skills: Project management, Critical path management, Stakeholder engagement, Agile methodologies, SCRUM methodology, Risk management, Financial analysis, Data-assessed decision-making, Market research.

Information Technology: Microsoft Project, Tableau, MS Office, Adobe Suite, Canva.

Languages: English , Hindi, Telugu.

EXPERIENCE

Sales Assistant, Zara

Mar 2024 - June 2024, Jan 2025 - Present

ZARA

Liverpool, UK

- Provided exceptional customer service on the shop floor of Zara's women's wear section.
- Stimulated in 15% sales increase through personalized assistance for customers in outfit and accessory selections.
- Amplified stock management for customer ease and optimal inventory on the shop floor.

Consultant Intern, Ethos

July 2024 - August 2024

ETHOS

Remote, LA, California

- Conducted market research to identify potential customer segments for an AI/ML-driven platform.
- Estimated potential cost savings and improvements in patient outcomes.
- Developed a clear and compelling value proposition for the platform.
- Formulated a comprehensive go-to-market strategy, including customer targeting and market entry plans.

Project Manager, GITAM University Science and Activity center

May 2019 - Apr 2021

GUSAC

Visakhapatnam, India

- Spearheaded diverse projects encompassing IoT, mechanics, robotics, involving 45+ team members.
- Achieved a remarkable 94% project delivery rate through strategic planning and weekly scrum meetings.
- Streamlined operations through financial oversight, optimizing resource allocation and successfully managing a \$5000 project budget, attained a 20% reduction in operational costs.
- Led 9 cross-functional teams, resulting in a outstanding CSAT score of 90%.
- Strategized Tech-Expos, monthly project workshops, GUSAC annual carnival, overseeing logistics, product delivery, operations and stakeholder relationships with successful inter-disciplinary team collaborations and collective efforts.

PROJECTS AND ACHIEVEMENTS

Dissertation

Sep 2024

- Researched on Is Unilever's Net Zero Achievable? Are their practises efficient for sustainability?
- Evaluated Unilever's Net Zero strategy by analyzing Scope 1-3 emissions, and supply chain decarbonization challenges.
- Critically assessed sustainability efforts in renewable energy adoption, plastic reduction, and deforestation-free sourcing.
- Investigated transparency & greenwashing risks by comparing corporate reports with audits and industry data.
- Applied key sustainability frameworks as Carbon Lock-in, Circular Economy, Institutional Theory to assess the feasibility of Unilever's goals.

Project Management Simulation of Barcelona City with UN SDGs, ULMS

Mar 2024

- Conducted comprehensive designed analysis of Barcelona's energy consumption patterns and environmental impact, aligning with UN SDGs.
- Analyzed foot traffic data analysis and energy generation projections to recommend kinetic paving tiles installation for enhanced public comfort and energy efficiency around Barcelona's train station.
- Conducted cost-benefit analysis and lifecycle assessments of solar technology and energy-efficient window coatings, considering project timelines, budget constraints, and environmental benefits for new constructions.

LaunchPad- Drag's Den Style Enterprise Challenge, ULMS

Mar 2024

- Secured the coveted Innovation Award for sustainability from the dragons, Implemented sustainable practices within the IT company's operations, focusing on reducing carbon footprint and promoting environmental responsibility.
- Exhibited conscientious leadership, fostering collaboration and showcasing exceptional project management skills to successfully navigate the rigorous demands of the Dragon's Den challenge.